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Module 1 Introduction to Digital Marketing syllabus

Understanding the Digital Marketing Landscape Evolution and Importance of Digital Marketing Digital Marketing vs. Traditional Marketing Key Digital Marketing Channels and Strategies Emerging Trends in Digital Marketing

Module 2 - Website Planning and Development

Website Architecture and User Experience (UX) Content Management Systems (CMS) Overview Domain, Hosting, and Website Security Responsive Design and Mobile Optimization Website Analytics and Tracking

Module 3 - Search Engine Optimization (SEO)

Fundamentals of SEO Keyword Research and Analysis On-Page Optimization Techniques Off-Page Optimization Strategies Technical SEO Local SEO and Google My Business SEO Analytics and Reporting

Module 4 - Pay-Per-Click (PPC) Advertising

Introduction to PPC Advertising Google Ads: Campaign Setup and Management Keyword Selection and Ad Copywriting Bid Strategies and Ad Budgeting PPC Analytics and Performance Tracking PPC Optimization Techniques Remarketing and Display Advertising PPC Budget Management and ROI Bing Ads and Other PPC Platforms PPC Tools: Google Ads, Bing Ads, WordStream

Module 5 - Social Media Marketing

Social Media Platforms Overview (Facebook, Instagram, Twitter, LinkedIn)

Creating Effective Social Media Content

Building and Engaging a Social Media Community

Social Media Advertising and Targeting

Google AdSense

Social Media Analytics

Social Media Management Tools - Sprout Social, Hootsuite, Buffer

Influencer Collaboration and Partnerships

Crisis Management and Reputation Building

Module 6 - Email Marketing . Building an Email List and Segmentation Crafting Compelling Email Content Email Campaign Management and Automation Deliverability and A/B Testing Email Marketing Analytics Email Personalization and Dynamic Content Effective Email Design and Layout Regulations and Compliance Segment-Specific Campaigns Email Marketing Tools: Mailchimp, Constant Contact, HubSpot

Module 7 - Content Marketing

Understanding Content Marketing Strategy Content Marketing Tools - WordPress, Canva, CoSchedule Creating High-Quality and Relevant Content Content Distribution and Promotion Guest Blogging and Influencer Outreach Content Marketing Analytics SEO and Content Optimization Content Calendar and Planning Repurposing and Content Recycling Content Marketing ROI and Measurement Visual Content and Design

Module 8 - Influencer Marketing

Role of Influencers in Digital Marketing Identifying and Connecting with Influencers Negotiating and Managing Influencer Campaigns Measuring Influencer Marketing ROI Micro-Influencers and Niche Markets Influencer Guidelines and Disclosure Influencer Relationship Management Long-Term Influencer Partnerships Measuring Influencer Impact Beyond Metrics

Module 9 - Online Public Relations (PR)

- Digital PR vs. Traditional PR
- Building Online Brand Reputation
- Press Release Writing and Distribution
- Crisis Management in the Digital Age
- Social Media Crisis Management
- Media Outreach and Relationship Building
- Content Creation for PR
- Social Media Engagement for PR
- Measuring PR Impact and Effectiveness
- Influencer Collaboration for PR

Module 10 - Analytics and Data Interpretation

Importance of Data in Digital Marketing

Google Analytics Setup and Navigation

Tracking Website Traffic and User Behavior

Conversion Tracking and Goal Setting

Data Interpretation and Reporting

Attribution Models and Analysis

Segmentation and Custom Reports

E-commerce Analytics and ROI Measurement

Heatmaps and User Experience Analysis

Predictive Analytics and Future Trends

Module 11 - E-Commerce Marketing

- Introduction to E-Commerce Marketing
- Building and Optimizing E-Commerce Websites
- E-Commerce Business Models
- Creating an E-Commerce Strategy
- E-Commerce Website Design and User Experience
- Product Listings and Descriptions
- E-Commerce SEO and Keyword Optimization
- E-Commerce Content Marketing
- E-Commerce Email Marketing
- E-Commerce Paid Advertising
- E-Commerce Conversion Optimization
- Customer Retention and Loyalty Programs
- E-Commerce Analytics and Performance Measurement

Module 12 - Mobile Marketing

Introduction to Mobile Marketing

Mobile Consumer Behavior

Mobile App Marketing

Responsive Web Design

SMS and MMS Marketing

Mobile Advertising

Mobile Search Optimization

Mobile Social Media Marketing

Mobile Email Marketing

Mobile Payment Solutions

App Engagement and Retention

Measuring Mobile Marketing Performance

Module 13 - Video Marketing and Editing

Introduction to Video Marketing

Types of Marketing Videos

Video Editing Software and Tools - Tools such as Adobe Premiere Pro, Final Cut Pro, and more.

Storyboarding and Scriptwriting

Shooting High-Quality Videos

Video Editing Techniques

Visual and Audio Enhancements

Transitions and Effects

Voiceovers and Narration

Video Publishing and Distribution

Video Analytics and Performance Measurement

Live Streaming and Interactive Videos

Module 13 - Artificial Intelligence (AI) in Marketing

Introduction to AI in Marketing

Types of AI in Marketing

Personalization and Customer Segmentation

AI-Powered Chatbots and Virtual Assistants

Data Analysis and Insights

Al in Content Creation

AI and Email Marketing

AI and Social Media Marketing

AI-Powered Advertising

Ethical Considerations in Al Marketing

Future of AI in Marketing